

## **PROPOSALS (PC'S)**

**Submit proposal within a reasonable time period**

**Submit a detailed proposal for materials and labor with the cost breakdown - No Lump Sum**

**Review the subcontractor's proposal for accuracy and fairness before submitting**

**Provide a complete proposal - Include all**

- **Breakdown:**

- Labor hours, labor rate
- Material quantities, cost per unit
- Equipment cost, owned or rental
  - . If owned, follow Army COE Ownership and Operating Expense Schedule EP 1110-1-8, Vol. 7 guidelines
  - . If rental, provide daily, weekly, or monthly rates as applicable
- Identify GC work separately
- Clearly identify the GC mark up on the subcontractor's work

**Note:** If the proposal is not based on any estimating reference and a lump sum price is provided, present a quote from three independent subcontractors.